






Customer Success Story – City of South Daytona, Florida

Automating payments with **acompay™** saves this south Florida city \$10,000 annually over manually processing payments to their suppliers.

The City of South Daytona is a small, residential and business-friendly community of 13,000 bordering the Halifax River, directly across from the S. Florida’s Atlantic coastline. It is a largely suburban community sandwiched between Daytona Beach and Port Orange; an area attracting more than eight million tourists annually. Well-kept residential areas, excellent schools, beautiful public parks, abundant shopping and dining, and a responsive city government have made South Daytona a great place to live, work and to enjoy the area’s many recreational activities.

“ I would absolutely recommend ACOM Solutions. It’s worked very well for us - we’ve had zero issues. If I were at a different organization and starting over, I’d call them again ”

Kevin T. Lewis,
South Daytona
Finance Director
and CPA

Profile	Annual Revenue: \$20 MM	Annual AP Spend: \$7 MM	Employees: Approximately 100	Annual Checks: 2,500
 Challenge	<ul style="list-style-type: none"> City effected by a recent budget reduction. In the finance area attention centered on accounts payable, specifically with the inefficiencies of manual processing over 2,500 vendor payments annually. Time and costs of printing, stuffing and mailing of paper checks payments; all a manual operation, including the issuance of hand-written receipts and remittance details. The City did not have the ability to issue ePayments in an efficient manner. In addition, there had been significant resistance to purchasing card programs, as previous attempts at deployment had failed in putting sufficient controls in place. 			
 Solution	<ul style="list-style-type: none"> After reviewing their available options and payment analysis, South Daytona selected ACOM to completely automate their supplier payments. Once invoices are approved for payment, the information is securely transmitted to the acompay™ platform and paid through the most advantageous method: ACH, EFT, virtual card and even paper checks for their suppliers without means of accepting electronic payments yet. The cloud-based system integrates seamlessly with every ERP and financial accounting system, making the city paperless for all of their payments. Now instead of laboring with manual paper check processing, AP staff prepares a single payment file and acompay™ takes care of the rest. Supplier enablement is a vital part of the ACOM solution, with a support team handling the entire outreach and enrollment process for South Daytona. This includes transition planning, payment analysis, all documentation and the one-to-one follow-up with suppliers. 			
 Results	<ul style="list-style-type: none"> Moving to acompay™ has virtually eliminated all of the city’s manual payment processing, freeing up staff members to now spend time on more strategic and productive work. With ACOM handling all enrollment outreach and ongoing management of suppliers the city has adapted the industry’s latest payment technology quickly, seamlessly and without burden on their AP staff. The results of a paperless system is already paying dividends for South Daytona. Between card rebate revenue, hard savings over manual payments and labor costs, annual savings is estimated at \$10,000. 			



Find out more about **ACOMPAY™** today:

800-347-3638 - Option #1 or email at sales@acom.com