







ePayables Success – Pharmaceuticals Distribution Over \$26,000 in Annual Rebates

A nationwide wholesale distributor of pharmaceutical and over-the-counter products including branded, generics, HHC/DME and other related sundry distribution services. Franchised and licensed throughout the U.S., this privately held business follows a 62-year mission of providing quick response, flexibility and quality in personalized healthcare partner service.

Profile	Annual AP Spend: \$21MM	Monthly Checks: 420	Vendors: 200
 Situation	<ul style="list-style-type: none"> Although the company had ACH (automated clearing house) electronic payment capability, they had limited success converting vendors from paper checks. Considering the time and effort it took to individually enroll vendors to electronic payments, they concluded that it wasn't worth the effort. 		
 Decision Criteria	<ul style="list-style-type: none"> Although ready for the ePayables move internally, converting vendors to this payment method would need to be at a minimum in time and effort required from their staff. 		
 Results	<ul style="list-style-type: none"> ACOM's transitioned over 90% of their vendor community to e-Payments using its Vendor Enrollment Services. With ACOM ePayables service they simply transmit their payment file via secure Payment Hub portal without further action required. The elimination of all paper check processing delivered significant savings in time, resources and manual processing costs. 		
 Benefits to the Client	<ul style="list-style-type: none"> Saved over \$17,000 per year by eliminating check payments. Freed up badly needed time for their staff Eliminated exposure to check fraud. 		

“ We couldn't believe how effective ACOM's Vendor Enrollment program was. The results exceeded our expectations by a mile! Their follow up, communication and reporting were exceptional throughout the entire onboarding process. ”