







ePayables Success – Plumbing Manufacturer

Annual Recurring Rebate: \$60,000

Founded in the early 1960's and headquartered in the Midwest, this company has grown into one of the world's largest manufacturers of plastic plumbing pipe and fittings. From whole-house plumbing pipe to vinyl fencing and deck flooring, their products are distributed to both plumbing service suppliers, contractors and individual do-it-yourself homeowners world-wide.

Profile	Annual AP Spend: \$90 MM	Monthly Checks: 1,000
 Situation	<p>Originally, the company had no issues or plans to change their paper based AP payment process. They considered that operations were working fine, but were interested to learn about the benefits of electronic payments.</p>	
 Decision Criteria	<ul style="list-style-type: none"> ■ Once aware of the costs of paper check processing and its drain on resources, outsourcing AP processing became a major project. ■ The prospect of eliminating the costs and headaches of disbursing checks, made ACOM ePayables service a serious solution. ■ The opportunity of rebate earnings from virtual card spend gave momentum to move forward. 	
 Results	<ul style="list-style-type: none"> ■ Now, instead of printing and distributing checks twice weekly, payment files automatically route to the ACOM Payment Hub for processing. ■ ACOM now disburses ACH, virtual card payments along with print-and-mail checks to their entire vendor community. 	
 Benefits to Customer	<ul style="list-style-type: none"> ■ Saved over \$70,000 per year by eliminating check payments. ■ Receive approximately \$60,000 annually in virtual card rebate earnings. ■ Save over 40 man hours of labor each month. 	

“ When we were told that all of the services would be provided at no cost we thought it was too good to be true. We kept wondering where the catch was? ”

